



SUPPLIER ASSESSMENT

NOTE:

This form is intended to help the supplier show Héroux Devtek its capacity, ability and experience. All complementary information that would demonstrate such potential should be joined to this document.

ALL INFORMATION WILL BE PROCESS IN STRICT CONFIDENTIALITY.

Date: _____

1 IDENTIFICATION

Supplier Name: _____

Address: _____

Town: _____ State / Province: _____

Phone: _____ Fax: _____

Email: _____ Web sites: _____

Sales Manager name: _____

Phone: _____ Email: _____

QA Manager name: _____

Phone: _____ Email: _____

Production Manager name: _____

Phone: _____ Email: _____

2 ENTERPRISE STATUS

Stock exchange
sign _____

	YES	NO			
• Incorporated	<input type="checkbox"/>	<input type="checkbox"/>	Country _____	State / Province _____	Date _____
• Registered	<input type="checkbox"/>	<input type="checkbox"/>	Province _____		Date _____
• Society	<input type="checkbox"/>	<input type="checkbox"/>	Name _____		Date of creation _____
• Owner	<input type="checkbox"/>	<input type="checkbox"/>	Name of the owner _____		Date of creation _____

Number of plants: _____

Locations: _____

3 FINANCES

3.1 Sales report for the last three years in US\$:

Year	\$	Year	\$	Year	\$
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Financial results available: YES NO

3.2 Financial reference:

Bank name: _____

Address: _____

Phone: _____

Contact: _____

Title: _____

TPS number: _____

TVQ number: _____

4 INSURANCE

Actual coverage for:

- Civil responsibility: \$ _____
- Materials: \$ _____
- Other details concerning your insurance:

Please join an insurance confirmation from your insurance company.

5 QUALIFICATION

- 5.1 Please complete Annex A & B, general information.
- 5.2 Please complete Annex C & D, supplier-machining capabilities.
- 5.3 Please complete Annex E, list of your delegated inspection or MRB authority.
- 5.4 Please complete Annex F, list of quality certification (*note: specific survey will be proceed for QA approval, Form 7.4.1.A-3*).
- 5.5 Please complete Annex G & H, list your 5 most important clients and projects, as reference.

6 INTEREST FOR QUOTES

Person in charge	_____	Phone	_____
	_____	Fax	_____
		Email	_____
HD Account Manager	_____	Phone	_____
	_____	Fax	_____
		Email	_____

Interest in Prototype Development	On demand	Yes	No
(Please describe)			

7 EXPERTISE AND SPECIALITY (why should we choose your Company?)

7.1 What is your expertise, services or products in the aeronautical industry? And what kind of added value does this represent for Héroux Devtek?

ANNEX

A. GENERAL INFORMATION ANNEX (Check the correct answer)

How many years in aeronautical industry?	<input type="checkbox"/> Less than 5 yrs	<input type="checkbox"/> 5 to 10 years	<input type="checkbox"/> More than 15 yrs
Do you have design capability?	<input type="checkbox"/> Build to print	<input type="checkbox"/> Build to print, 3D and IGES files.	<input type="checkbox"/> Engineering design department
What is your investment in R&D (in sales percentage)?	<input type="checkbox"/> Less than 1%	<input type="checkbox"/> 1% < R&D < 3%	<input type="checkbox"/> Over 4.5%
Do you have supplier certification or Long Term Agreement?	<input type="checkbox"/> None	<input type="checkbox"/> LTA <u>or</u> SC matrix	<input type="checkbox"/> LTA <u>and</u> SC matrix
Do you benchmark with other companies (visit per year)?	<input type="checkbox"/> None	<input type="checkbox"/> 1	<input type="checkbox"/> More than 2
Do you have a Lean Program or a Cost Reduction Program?	<input type="checkbox"/> CRP < 11 month	<input type="checkbox"/> 1yr < CRP < 3yr	<input type="checkbox"/> 5 years < CRP
Do you have an MRP system?	<input type="checkbox"/> None	<input type="checkbox"/> Implementation	<input type="checkbox"/> Yes
What is your process capacity today?	<input type="checkbox"/> Less than 50%	<input type="checkbox"/> 50 to 75%	<input type="checkbox"/> More than 75%
What is your percentage (in sales) of Outsourcing process?	<input type="checkbox"/> More then 40%	<input type="checkbox"/> 25 to 39%	<input type="checkbox"/> Less than 5%
What are your wastes (in purchasing percentage)?	<input type="checkbox"/> More than 10%	<input type="checkbox"/> 3 to 10%	<input type="checkbox"/> Less than 3%
What is your people turnover?	<input type="checkbox"/> More than 8%	<input type="checkbox"/> 3 to 8%	<input type="checkbox"/> Less than 3%
What is your absenteeism level?	<input type="checkbox"/> More than 5%	<input type="checkbox"/> 2 to 5%	<input type="checkbox"/> Less than 2%
What is your percentage of overtime in production?	<input type="checkbox"/> More than 15%	<input type="checkbox"/> 5 to 15%	<input type="checkbox"/> Less than 5%
How many customers in Aeronautical?	<input type="checkbox"/> Less than 5	<input type="checkbox"/> 5 to 15	<input type="checkbox"/> More than 15
What represent your sales in Aeronautical?	<input type="checkbox"/> Less than 15%	<input type="checkbox"/> 15 to 55%	<input type="checkbox"/> More than 55%
What represents the Héroux Devtek sales?	<input type="checkbox"/> Less than 5 %	<input type="checkbox"/> 5 to 10%	<input type="checkbox"/> More than 10%
How many customers in other activities?	<input type="checkbox"/> Less than 10	<input type="checkbox"/> 10 to 25	<input type="checkbox"/> More than 25
What is your working schedule?	<input type="checkbox"/> 2 shifts or less	<input type="checkbox"/> 3 shifts	<input type="checkbox"/> 4 shifts
Could we visit your plant with 24 h notification?		<input type="checkbox"/> Yes	<input type="checkbox"/> No

C. SUPPLIER MACHINING CAPABILITIES ANNEX

- a. Provide an equipment list with the manufacturing year on each significant piece?

- b. Are you getting into major manufacturing and assembly (please describe)?

- c. What is the capital expenditure in machining for the next three (3) years (please describe)?

- d. Who is in charge for programming the equipment and describe summarily the process?

- e. Do you have a preventive maintenance program for your equipment (please describe)?

D. SUPPLIER MACHINING CAPABILITIES, PARTS ANNEX

Parts size:	Small (Less than 1 ft)	Medium (1 to 3 ft)	Large (More than 3 ft)
Complex parts:	Simple	Average	Complex
Assembly parts:	Simple	Average	Complex
Alloys types:	Hi-strength steel	Stainless steel	Aluminium
	Titanium	Exotic alloys	Others
Capabilities:	Gun drill	Gap lathe	Gap Grinder
	Planetary grinder (quill)	EDM	Thread rolling
	Swaging	Internal Grinder (small part)	Internal Grinder (medium part)
	Internal Grinder (large part)	Large Boring (model 11& 13)	Machining Centre horizontal (Niigata 80)
	Machining Centre Vertical (OKK820)	Profiler 3 spindles	Profiler 4 spindles
	Profiler 6 spindles	Turning small 20''swing, 80''long	Turning medium
	Turning large 43''swing, 200''long	Other:	
	5 Axis Machine X: Axis travel	5 Axis Machine Y : Axis travel	5 Axis Machine 2 : Axis travel
	CMM Machine Coordinate Measuring Machine	Others :	

G. LIST FIVE (5) IMPORTANT CUSTOMERS (3 year business)

Company name	Years in business with	Contact	Title	Phone and fax

H. LIST YOUR FIVE (5) MOST IMPORTANT PROJECTS

Project	Company	Contact	Phone and fax